REAL ESTATE (REES)

REES 301 - REAL ESTATE PROCESS
This course reviews real estate finance, law, property management and real estate development. It is an introduction to the real estate industry. REES 301, REES 302, and REES 311 are required courses for the Real Estate Major or Minor.
Credits: 3
Prerequisites: ACCT 211 and BLAW 201 and ECON 102 and ENG 102 and MATH 121 and MATH 217

REES 302 - REAL ESTATE QUANTITATIVE METHODS
This course will focus on (a) how to use accounting and financial data and information to model real property projected performance using both Excel and ARGUS and (b) how to make sound investment decisions at the property and investor level of analysis. REES 301, REES 302 and REES 311 are required courses for the Real Estate Major and Minor.
Credits: 3
Prerequisites: ACCT 211 and BLAW 201 and ECON 102 and ENG 102 and MATH 121 and MATH 217
Course Notes: Course includes group project work and requires student to have access to a computer with Excel software. Must have completed HCB general education, pre-reqs with a minimum GPA of 3.0.

REES 311 - REAL ESTATE FINANCE
This class reviews real estate finance and investment analysis tools for property investment evaluation. Financing strategies, portfolio analysis and capital markets will be discussed. REES 301, REES 302 and REES 311 are required courses for the Real Estate Major and Minor.
Credits: 3
Prerequisites: REES 301 (may be taken concurrently) and REES 302 (may be taken concurrently)
Course Notes: This course includes group project work and requires students to have access to a computer with Excel software.

REES 315 - REAL ESTATE VALUATION
This course covers the valuation of residential and commercial real estate using the cost, market comparable and income approached to value. Professional ethics and standards of professional appraisal practice will also be explored.
Credits: 3
Prerequisites: REES 311
Course Notes: This course is a combination of lecture and, individual/group problem-solving;

REES 321 - REAL ESTATE LAW
This course examines the major legal concepts pertaining to the acquisition, disposition, use, management, leasing and transfer of real property.
Credits: 3

REES 331 - REAL ESTATE MARKETING AND MANAGEMENT
This course examines the techniques of property management to meet the needs of tenants as well as the goals of investors and owners. Operating plans and marketing efforts are explored in discussion with industry professionals.
Credits: 3
Prerequisites: REES 301 and REES 302
Course Notes: This course includes group project work and requires student to have access to a personal computer.

REES 381 - REAL ESTATE DEVELOPMENT PROCESS
This course provides a review of the steps and stages of developing real estate projects, using market research, financing strategies, demand analysis and site planning tools.
Credits: 3
Prerequisites: REES 311
Course Notes: This should be one of the last REES courses taken in the Major.

REES 398 - INTRODUCTION TO REAL ESTATE MARKET ANALYSIS
This introductory class exposes students to basic concepts of assessing real estate market conditions for residential and commercial real estate properties. The student will conduct market analysis through a mixture of theory and practice. Current data and GIS research tools will be introduced and utilized.
Credits: 3
Prerequisites: REES 311

REES 399 - SPECIAL TOPIC REAL ESTATE
Special Classes will periodically be offered on important issues and topics in real estate. Check class schedule for specific topics and prerequisites by clicking on the red five-digit CRN.
Credits: 3
Prerequisites: REES 311